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Wed, 27 Nov-19; Brand Equity - Economic Times - Delhi; Size : 599 sq.cm.; Circulation:206600; Page : 2



# CRICKET FIRST, HONEYMOON LATER

2020 is going to be a year packed with sports action - from major athletics competitions to international cricket and football tournaments. Keeping that calendar in mind, a recent **Booking**. com global survey unearthed rather interesting insights that give a peek into the psyche of a sports fan. Here are the key India-specific highlights from the study shared exclusively with **Brand Equity.** 



## Game, Set, Match A picture of the sports fan

Indian sports fans and their great expectations: Cricket fans more optimistic than football fans

of Indian sports fans agree they will see their national team or player win an international tournament within the next year, vs. the global average of 34%

cricket fans believed that they will see their team/player win a major international tournament in the next 4 years, while **79%** football fans shared the sentiment



# Dedicated fans cancel important life-events like the honeymoon to ensure they can travel to watch their team

A combination of Fear of Missing Out (FOMO) and dedication to traveling and showing their support in the stadium results in unwavering commitment.

of Indian sports fans (highest globally) say that they would cancel their honeymoon if it clashed with their team/athlete playing a big game, vs. the global average of 19%.

Similarly, **41%** of Indian sports fans say that they would rather lose their job than not be able to attend a historic sporting final/event, vs. the global average of **18%.** 

# Location and Hot-tubs: Travel planning for the big match

Traveling to see their team live in action is a priority for many Indian sports fans.

sports fans have completed between one to five trips in the last year - with six in ten declaring they plan to travel both domestically and internationally to watch their team or player in the future

(60%).

of Indian

Top considerations for Indian sports fans when looking for a place to stay are affordability (82%) and location (80%) in relation to the stadiumor venue. Two thirds look for accommodations that have a spa or hot tub to relax in postmatch (67%).

- 37% of Indian sports fans admit that they would be willing to pay more for sports travel than their family vacation.
- Cricket fans (38%), swimming fans (38%) and e-sports fans (38%) are most likely to spend more on their travel to watch their respective sports.
- Top Indian sports fans travel for Cricket (86%), Football (51%), Tennis (31%), Hockey (23%) and Motorsports (18%).

### Match-day Rituals How fans display allegiances and show support

33% (vs. the global average of 28%) of Indian sports fans wear lucky charms when attending a game – with 29% (vs. the global average of 15%) having a superstitious routine that they always perform before or during a game to ensure their team wins

Aside from having rituals, 66% of Indian sports fans (vs. the global average of 79%) say they would never leave a match early, regardless of whether they thought their team was going to lose.

